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personal data

| Name | Guski, Sven Thomas |
|----------------------|---|
| Communication | Mobile phone +49 172 740 48 96; email: sguski@adc-consulting.de |
| Nationality | German |
| Language Skills | German (mother tongue); English (fluent) |
| IT-Experience since | 1987 |
| SAP-Experience since | 1991 |

IT-Experience

| OP-Systems | IBM DOS/VSE | IBM OS/2 | Siemens BS 2000 |
|----------------------------|------------------------|------------------|--------------------|
| | MS-DOS 7.00 | Win 95/98/2000 | Win NT 4.0/2000 |
| DB-/DC-Systems | CICS/VS 2.1 | SQL | VSAM |
| • | Oracle | = | |
| | CMS | ROSCOE | |
| Programming Languages | ABAP/4 – ABAP/OO | PASCAL | REXX |
| | 68000 Assembler | HTML | ASP |
| SAP – Experience R/2 | RB | RF | RE |
| r | _(++ ¹) | (+) | (+) |
| | RK | ŘK-A | RK-S |
| | (+) | (++) | (++) |
| | RM-MAT | RM-PPS | |
| | (++) | (++) | |
| SAP – Experience R/3 | BC | FI | MM |
| - | _(++) | (+) | (++) |
| | PP | CO | SD |
| | (+++) | (+) | (+) |
| | IS-AFS | Automotive iPPE | |
| | (+++) | (+) | |
| SAP-Courses | BC400 | BC404 | Performance |
| and internal SAP-Workshops | ABAP/4 Basics | ABAP/4 OO | Workshops |
| | LO210 | LO205 | LO206 |
| | PPS | BOM | Routings |
| | BAPI Overview Workshop | APO CIF Overview | D346AW |
| | · | | Delta course ABAP- |
| | | | Workbench |
| | | | 3.x to 4.6b |

¹ rating: +(basics), ++(detailed), +++(intensive)



Fields of Application in RB Release 4.2 - 5.0

- ? System management
- ? full range of ABAP/4 development
- ? Data Dictionary
- ? Authority and Locking

Fields of Application in BC Release 2.2 – 4.6d

- ? full range of Development-Workbench, incl. Screens, Updates, RFC, ALV
- ? Data Dictionary
- ? Customizing
- ? Authority and Locking



Industries and fields

| Public TranspLocationation | | |
|------------------------------------|------------------|--|
| Berliner Verkehrs-Betriebe (BVG) | R/2, 4.2 – 5.0 | 1991 to 1994 |
| Chemical | | |
| Cassella AG, Frankfurt | R/2, 5.0 | 03.1995 to 06.1996 |
| Jade AG, Frankfurt | R/2, 5.0 | 03.1995 to 06.1996 |
| ALK Scherax AG | R/3, 4.6 | 07.2002 |
| Cabel | | |
| Siemens AG (NK), Neustadt | R/2, 4.3 – 5.0 | 1994 to 1995 |
| Siemens AG (NKOI), Munich | R/2, $4.3 - 5.0$ | 1994 to 1995 |
| Locationhopedic | | |
| Otto Bock, Duderstadt | R/3, 2.2 | 07.1995 to 04.1996 |
| Software | | |
| SAP AG IBU/Retail (CP/AFS), Munich | R/3, 3.1 – 4.6d | 06.1996 to 08.2002 |
| SAP AG international Development, | R/3, 4.0 | 08.1998 to 10.1998 |
| Walldorf | , | |
| Apparel and Footwear | | |
| Justin Boots, USA | R/3, 3.1 | 10.1998 |
| Reebok, USA | R/3, 3.1 | 08.1998 to 09.1998 |
| Calida AG, Schweiz | R/3, 3.1 | 05.1999 |
| Calida AG, Schweiz | R/3, 3.1 | 05.1999 |
| Kansas Workwear, Danmark | R/3, 4.6 | 12.2001 – 08.2002 (some big interrupts) |
| Triumph International Deutschland | R/3, 4.6 | 01.2003 – currently running |
| Electronic Components | | |
| EPCOS AG | R/3, 4.6b | 04.2000 to 07.2001 |
| EPCOS AG, Austria | R/3, 4.6b | 09.2002 to 01.2003 |
| Automobile | | |
| Daimler Chrysler AG | R/3, 4.6d | 07.2001 to 10.2001 |
| • | • | |



SAP - Projects

| Customer | Berliner Verkehrs-Betriebe (BVG) | |
|------------|---|--|
| Industry | Public transportation | |
| Period | September 1991 – March 1994 | |
| Location | Berlin, Germany | |
| Release | SAP R/2 4.2 – 5.0 | |
| Status | Junior Developer | |
| RB, BC | | |
| | onception and realization of an authority concept (4.3 to 5.0) including creation of ports, tables, and needed jobs for automation of related steps | |
| ? P | rogramming of interactive reports for creation of ODC-folders for post code translation | |
| | troduction of a software (Lasersoft) to send print control parameters. Implemtation and djustment of SAP R/2 | |
| ? A | djustment of Reports from Rel. 4.3 to 5.0 | |
| RF, FI | | |
| | evelopment of a RF-Information system to combine customer depending data with SAP /3 | |
| RIVA, RE | | |
| | onception and realization of an process to adjust RIVA's standard value tag print out. aking into consideration of customer's needs | |
| ? P | rogramming the take-over programs of customer's subscription system into RIVA | |
| RK, CO | | |
| ? C | onception of a process for the in-house service | |
| ? A | djustment of a customer depending order process with RK-A and RK-S in consideration | |
| Of | in-house services | |
| ? R | eports for in-house services | |
| RM-MAT, MM | | |
| ? P | rogramming of a systems to release purchase requisitions automatically (in onsideration of table depending authority concept. | |



| Customer | Siemens AG (NK and NK OI) |
|----------|-----------------------------------|
| Industry | Cabel builder |
| Period | 1994 – 1995 |
| Location | Berlin, Munich, Neustadt, Germany |
| Release | SAP R/2 4.3 – 5.0 |
| Status | Developer |

RM-MAT, MM

- ? Creation of function modules to implement Siemens' standard into R/2
- ? Creation of interface programs to take over legacy data into R/2's cable solution

RM-PPS, PP

? Creation of interface programs to take over legacy data (routings, workcenter and production orders) into R/2

| Customer | Otto Bock |
|----------|-----------------------|
| Industry | Orthopedic |
| Period | July 1995 – April1996 |
| Location | Duderstadt, Germany |
| Release | SAP R/3 2.2 |
| Status | Developer |
| | |

RM-PPS, PF

- ? Adjustment of SAP's R/3 and taking customer's need into consideration (area: product calculation)
- ? Automatic maintenance of material master (production resources for product calculation)
- ? Multi-level explosion of BOMs and determination of costs for every component in work with the calculations of the components
- ? List reports for customer depending display of routings and BOMs

| Customer | Cassella AG – JADE Cosmetics |
|----------|------------------------------|
| Industry | Chemical |
| Period | March 1995 – June 1996 |
| Location | Frankfurt, Germany |
| Release | SAP R/2 5.0 |
| Status | Developer |
| DD DC | |

RB, BC

- ? Creation of JCL-Jobs for month-end closing
- ? CICS/VTAM administration
- ? Transport handling for reports

RM-PPS, PP

- ? Creation of a customer depending transaction to administrate dangerous goods
- ? Creation of programs to take over legacy data (material master, routings)
- ? Reorganization of RM documents
- ? month-end handling
- ? List reports for RM, goods movements

RK, RK-A, RK-S

- ? Customer training for RK-orders
- ? Creation of a report to change accounting in RK-orders
- ? Creation of activity types, cost centers and planning of em
- ? month-end administration RK
- ? List reports for RK

| Customer | SAP AG / IBU Retail CP AFS |
|----------|----------------------------|
| Industry | Software builder |



| Period | June 1996 – August 2002 | |
|----------|--|--|
| Location | Hallbergmoos, Germany | |
| Release | SAP R/3 3.1 – 4.6d | |
| Status | Senior Developer | |
| PP | | |
| ? | Modification of R/3's MRP transactions for AFS (Apparel and footwear solution) | |
| ? | Programming of available-to-promise (ATP) for planned orders, production | |
| ? | Conception, supporting and developing of MRP for AFS | |
| ? | Creation of Customizing-Dialogs for AFS' MRP | |
| ? | Internal consulting of the AFS- and Core-Teams | |
| ? | Adjustment of "AFS-Grids" using generated screens | |
| ? | Hotline for AFS | |
| ? | Conception of processes for new releases | |
| ? | Implementation of the following R/3 functions into AFS: | |
| | ? MRP | |
| | ? Specialprocurement keys (SOBSL 30, 40, 70, 80) | |
| | ? discontinuation | |
| | ? lotsizes | |
| | ? integration of AFS' specific exception messages | |
| | ? Planning types: ND, N | |
| | ? Implementing of R/3's and AFS' horizons | |
| SD | | |
| ? | Programming of available-to-promise (ATP) for sales orders | |
| | | |
| BACKOFF | CE | |
| ? | work-together with core developer to stabilize AFS | |
| ? | Adjustment of AFS functions and R/3 functions | |

| Customer | SAP AG / Department: international Development |
|---|--|
| Industry | Software builder |
| Period | August 1998 – October 1998 |
| Location | Walldorf, Germany |
| Release | SAP R/3 4.0 |
| Status | Senior Developer |
| Modulübergrei | fend |
| ? Programming a module independent document numbering for SAP's R/3 4.0 for countries where document numbering is given by government (work-together with SAP Asia) | |



| Customer | Justin Boots |
|----------|--|
| Industry | Apparel and Footwear |
| Period | October 1998 |
| Location | Fort Worth/Dallas, USA |
| Release | SAP R/3 3.1 |
| Status | Senior Developer, Consultant |
| PP | |
| ? Onside | e support for going live |
| ? correc | tion reports for missing data due to wrong customer (take-over) programs |
| ? Creati | on of check reports for take-over of legacy data |

| Customer | Reebok | |
|---------------------------------|-------------------------------|--|
| Industry | Apparel and footwear solution | |
| Period | October 1998 – September 1998 | |
| Location | Boston, USA | |
| Release | SAP R/3 3.1 | |
| Status | Senior Developer, Consultant | |
| PP | | |
| ? Onside support for going live | | |
| ? Custor | ? Customer training AFS MRP | |

| Customer | Calida AG |
|---|------------------------------|
| Industry | Apparel and Footwear |
| Period | May 1999 |
| Location | Sursee, Swiss |
| Release | SAP R/3 3.1 |
| Status | Senior Developer, Consultant |
| PP | |
| ? Onside support for going live | |
| ? Implemention of customer needs into AFS | |
| ? Customer training AFS MRP | |

| Customer | EPCOS AG |
|----------|------------------------|
| Industry | Electronic components |
| Period | April 2000 – July 2001 |
| Location | Heidenheim, Germany |
| Release | SAP R/3 4.6b |
| Status | Senior Developer |
| PP | |

- ? Creation customer depending reports using SAP LIST VIEWERS (ALV)
- ? Cost analysis of customer requirements (area PP)
- ? Adjustment of userexits PP-order confirmation to enable multiple scrap reasons
- ? Creation of transaction to handle customer depending processes for production orders including automatically goods movement



| Customer | Daimler Chrysler AG |
|--|------------------------------|
| Industry | Automobile builder |
| Period | July 2001 – October 2001 |
| Location | Stuttgart, Germany |
| Release | SAP R/3 4.6b |
| Status | Senior Developer, Consultant |
| Automotive | |
| ? Conception of an interface between SAP and a legacy system (calculation and accounting system (LVA)) | |
| ? Planni | ng and leading meetings |
| ? Explos | sion of iPPE |

| Custom | ner | Kansas Workwear |
|---------|---|---|
| Industr | у | Apparel and Footwear |
| Period | | December 2001 – August 2002 |
| Locatio | n | Denmark, |
| Release |) | SAP R/3 4.6d |
| Status | | Senior Developer, Consultant |
| MM | MM | |
| ? | ? Conception to expand AFS's standard ATP result screen to provide more transparency to the | |
| | customer | |
| ? | Implem | nentation of customer depending needs into ATP (subcontracting) |
| ? | Realiza | ation of conception |

| Customer | ADIDAS Salomon AG |
|---|-------------------------|
| Industry | Apparel and Footwear |
| Period | June 2002 |
| Location | Herzogenaurach, Germany |
| Release | SAP R/3 4.6d |
| Status | Senior Consultant |
| SD | |
| ? Conception about technical realization of AFS's ATP using multiple plants | |

| Customer | ALK Scherax |
|---|-------------------------|
| Industry | Chemical |
| Period | August 2002 |
| Location | Berlin Potsdam, Germany |
| Release | SAP R/3 4.6d |
| Status | Senior Consultant |
| PP-PPL | |
| ? Conception about technical realization for using end-date of batches during MRP | |



| Kunde | EPCOS AG |
|----------|-------------------------------|
| Branche | Electronic Components |
| Zeitraum | September 2002 – January 2003 |
| Ort | Deutschlandsberg, Austria |
| Release | SAP R/3 4.6b |
| Position | Senior Developer |
| PP | |
| | |

- ? Conception, specification and realisation for a customer's specific production flow. SAP standard flow: Pull: Header material triggers components; EPCOS flow: Push: Components are triggering the production of header materials
- ? Requirements estimation
- ? Conception and realization of a central function modul which determines classification data

| Kunde | Triumph Deutschland |
|----------|--|
| Branche | Apparel and Footwear |
| Zeitraum | 01.2003 – currently running |
| Ort | Munich, Germany |
| Release | SAP R/3 4.6 (AFS 3.0b) |
| Position | Senior Developer, Consultant, Teamlead |
| | |

AFS

- ? Creation and preparation of training slides
- ? Customer trainer for AFS (functional and technical view)
- ? Conception, specification and realization of the routing enhancement. This enhancement makes the routing data available for SKUs
- ? Conception of enhancements which were influenced due to the routing enhancement (production orders and so on)
- ? Teamlead for development group in the PP area; Coordination of the programming team